

Foreign wars, domestic markets: England, 1793–1815

DAVID S. JACKS

*Simon Fraser University and NBER, Department of Economics,
8888 University Drive, Simon Fraser University, Burnaby,
British Columbia V5A 1S6, dsjacks@gmail.com*

This article explores the means by which warfare influences domestic commodity markets. It is argued that England during the French Wars provides an ideal testing ground. Four categories of explanatory variables are taken as likely sources of documented changes in English commodity price disintegration during this period: weather, trade, policy and wartime events. Empirically, increases in price dispersion are related to all of the above categories. However, the primary means identified by which warfare influenced domestic commodity market integration was through international trade linkages and the arrival of news regarding wartime events.

I. Introduction

An emerging consensus in the economic history literature has identified the period encompassing the French Revolutionary and Napoleonic Wars as one of the key turning points in the process of global market integration. Federico and Persson (2007), Jacks (2005, 2006), Rönnbäck (2009) and Studer (2009) all very clearly indict the so-called French Wars in disrupting the slow, but gradual process of intra- and intercontinental market integration that had unfolded over the seventeenth and eighteenth centuries. The effects of this commodity market disintegration are most clearly seen in the work of O'Rourke (2006, 2007). The shared findings of his papers are that the relative price effects of the French Wars were larger than generally appreciated, global in scale, and brought large changes to consumer welfare in their wake. However, what is less clear from all of these studies is the effect of the French Wars on the operation of domestic commodity markets.

In particular, this article addresses the questions of how and why England suffered from such a decline in domestic market integration. Locating the sources of this decline is far from trivial. The attendant destruction of commercial and transport infrastructure which typically takes place in times of war was notably absent in the English case, due to the accidents of geography and history. In fact, apart from one half-hearted excursion by a mixed lot of French soldiers and convicts, which was apocryphally repulsed

by unarmed Welsh women (Stuart Jones, 1950), no battles actually took place on British soil. As a consequence, English commodity markets during the French Wars make for an analytically simpler – yet still complex – case study of the effects of foreign wars on domestic economies. Certainly, there exists a burgeoning literature on war and the macroeconomy (cf. Glick and Taylor 2010; O'Rourke 2006, 2007). However, this article takes a decidedly different approach by focusing on domestic – rather than international – developments in times of war.

At the same time, a sizeable literature has put forward favored explanations for market disintegration in this period. Thus, Tooke (1838), Heckscher (1922), Crouzet (1958) and many others have all weighed in on this matter. Yet the specific mechanisms involved remain vague. A likely contender in this regard is the effect of the French Wars on the English coastal trade: the losses to the mercantile fleet due to French harassment were significant and certainly affected the functioning of this crucial link in domestic commerce. Another contender is the uneven spread of commercial banking from its centre in London: differing degrees of financial intermediation might imply differences in the provision of commercial credit in times of expansionary government policy or shocks emanating from the international economy. One of this article's contributions is in sorting out these far from mutually exclusive explanations in a coherent empirical framework. The means for assessing the effects of the French Wars are the prices of four basic agricultural commodities – wheat, barley, oats and beans – at weekly intervals for the 40 counties of England collected by Brunt and Cannon (2004, 2005). Standard measures of the size of price dispersion across counties are used first to document the disintegration of the English market occasioned by the wars and then to probe the likely channels through which the wars affected commodity prices. The article offers four such categories: weather, trade, policy and wartime events. The main conclusions of the article are that all of the above most likely contributed to commodity price dispersion but that the primary means identified by which warfare influenced domestic commodity market integration was through international trade and wartime events.

The findings of the article also impinge on key issues relating to welfare and economic growth. First, market integration most immediately impacts upon the efficacy of markets. Here, the efficacy of markets – as opposed to their efficiency – relates to the level of real resources which must be dedicated to the distribution of goods from primary producers to final consumers. Considering the considerable number of transactions required to wrangle goods up and down the supply chain, any improvement in the efficacy of markets can have profound influences on economic welfare (Ejrnæs and Persson 2010). In this respect, the French Wars have long been implicated in the decline – or at best, stagnation – of standards of living during the early Industrial Revolution period (cf. Ashton 1949; Lindert and Williamson 1983; Nicholas and Steckel 1991). This article provides further evidence on

the disruptive nature of the wars and suggests that the process of market disintegration differentially affected English regions, giving weight to the view that the French Wars were the primary culprit in depressing real wages during this period.

Furthermore, the results of this study inform the inquiry into the sources of economic growth in general and the Industrial Revolution in particular. The role of domestic commodity markets in shaping the course of economic history has long been recognized. In one of the first contributions to the literature, Hicks (1969) proposed a market-led growth model, explicitly suggesting a role for domestic integration in helping to drive the growth process. Granger and Elliott (1967) likewise viewed the decline of regional markets and the corresponding rise of a truly English market as one of the preconditions of the Industrial Revolution. In more recent work, Kelly (1997) sought to give teeth to the theory of Smithian growth by demonstrating that in a model of geographic specialization with threshold effects in transportation, sustained domestic market integration could actually give rise to an abrupt acceleration in the growth rate of an economy. And while his article focuses on Sung dynasty China as a case study, he does note that the same processes could have been at work in eighteenth-century Britain with the rise of integrated canal and turnpike networks. Thus, to the extent to which the French Wars disrupted English markets, one might expect that changes in domestic integration vitally affected the pace of industrialization and growth.

The article proceeds as follows. After reviewing developments in the transport and diplomatic arenas in Sections 2 and 3, the article considers the views of previous researchers on the disintegration of English commodity markets in Section 4. Section 5 discusses the data in greater detail, while Section 6 documents the wars' contribution to the process of market disintegration and then seeks to relate changes in the behavior of prices to the underlying processes of weather, trade, policy and wartime events. Finally, Section 7 concludes and offers some possible implications of the heightened price dispersion brought on by the French Wars for English economic history, specifically in the context of the role of commodity markets in conditioning English growth prospects for the nineteenth century.

2. Internal developments: the primacy of transport

For a number of years, Adam Smith's prognosis in 1776 that 'the prices of bread and butchers' meat are generally the same, or very roughly the same throughout the greater part of the United Kingdom' (1976, p. 177) was taken at face value.¹ Lacking much of the data and certainly the

¹ Nor was Smith alone among his contemporaries. The slightly less esteemed John Arbuthnot noted three years before that in English markets it was only necessary to 'let corn flow like water. . . it will find its level' (1773, p. 88).

necessary statistical techniques, the economic historian's view of English market integration in the eighteenth century was for a long time dominated by the early work of Gras (1915) and Rogers (1887, 1902). The former was quick to point to institutional features in explaining the evolution of the English market. For Gras, the integration of grain markets relied on the interplay between municipal corn regulations and the various Corn Laws with the eighteenth century marking a somewhat dramatic turning point as the grip of local proscriptions – both legal and moral – was lessened. Although not very explicit on the matter, Rogers took a slightly different tack. Instead, he emphasized the role of well-developed transport linkages in driving the process of integration. At the very least, a cumulative picture can be drawn from these two, namely that the gradual integration of various regional markets into an approximate national market had certainly taken place by the mid eighteenth century.

In one of the earliest, truly quantitative works on the subject, Granger and Elliot (1967) find that the emergence of a national market in wheat could be dated from the late seventeenth/ early eighteenth centuries. Admittedly, their data were sparse, but recent and more data-intensive work on the late eighteenth century (Shiue and Keller 2007) as well as the early nineteenth century (Jacks 2005, 2006) suggests that the domestic commodity market in England was among the most efficient in the world at this time. Central to this English precociousness was the development of internal transport linkages. This proceeded along many lines in eighteenth-century England, giving rise to the idea of a transport revolution. Generally, the literature identifies three separate fronts along which this revolution proceeded – canals and rivers, the coastal trade and turnpikes. In what follows, a brief summary of developments in each sector will be provided with the hope of identifying patterns which will be salient to the question of the domestic effects of the French Wars.

Of the three, it is canals which have probably captured the popular imagination most fully. Accordingly, a rich literature has developed in British economic history concerning the role of canal and river navigation from the earliest of times (cf. Hadfield 1950–85; Willan 1936). And as a consequence, the general outlines of canal and river development during the eighteenth century are readily discerned. Drawing from its rich natural endowment of rivers, England was able to make impressive gains in navigable waterways from the mid seventeenth century when a spate of Acts was passed by Parliament. Duckham (1983) offers a succinct summary for our period: from 1660 to 1750, 40 rivers were subject to Improvement Acts, while Parliament passed 29 Acts for inland navigation in the 1760s, 23 such Acts in the 1770s, culminating with the Canal Mania of 1790–4 and its 80 associated inland navigation Acts. Partly due to the maturation of canal networks, the general atmosphere of austerity, and the fact that so many investors had their fingers burned in the speculative boom surrounding the

Canal Mania, the French Wars saw very few developments in canal or river navigation.

The coastal trade of England and Wales was for long the linchpin in the system of domestic commerce. In 1700, London alone accounted for 69 percent of all inland trade, with the majority of this figure being provided by coastal shipping, especially in coal and grains (Dyos and Aldcroft 1969). Taking a look at the available figures on shipping capacity, Aldcroft and Freeman (1983) report that the tonnage of ships engaged in the coastal trade increased from 154,640 in 1760 to 332,962 by 1790. In contrast to the experience with inland navigation, the French Wars period seems to be associated with a tremendous increase in coastal tonnage, in that it reached 833,416 by 1824. This view is also corroborated by the figures for the average-per-annum coastwise shipment of grain, which rose from 166,716 tons in the period 1780/86 to 446,318 tons in 1819/27. At the same time, the authors note that ‘the activity of enemy vessels and privateers seriously harassed the shipping of the East and South coast ports’ (p. 147; cf. Tooke 1838, p. 115) during the French Wars. Thus, it remains an open question whether additions to the size of the coastal fleet were able to counteract the wartime disruptions.

Finally, turning to the rise of turnpikes, we can refer to Arthur Young who noted in 1768 that ‘all the sensible people attributed the dearness of their county to the turnpike roads; and reason speaks the truth of their opinions. . . make but a turnpike road though their county and all the cheapness vanishes at once’ (1768, p. 260). Certainly then, the perception of turnpikes as enhancing market integration – albeit at the cost of diminishing local purchasing power – was widely held. Much of this probably stemmed from the rapidity with which the turnpike trust emerged as a dominant means of overland carriage. A strong surge in the early 1700s which established – or more precisely, affirmed – London as the hub of domestic traffic was followed by a boom period dating from 1750 which, over the next 20 years, witnessed the formation of over 500 trusts operating more than 15,000 miles (Albert 1983). The year 1770 marked a fairly dramatic break in trend as only 4,000 additional miles of road were added in the next 50 years, most of these consisting of feeders to the existing major arteries. This pattern of establishment, boom and maturation in the physical turnpike network also seems to be matched in its internal dynamics. In a recent series of articles, Bogart traces the impact of turnpike trust formation on parish-level transportation investment (2005a) and the consequent reduction in freight charges as well as passenger travel times (2005b). On all accounts, it appears that the big gains in investment, freights and travel times were made prior to 1770 with slow, but steady improvements through the French Wars.

To sum up, the early integration of English commodity markets was almost certainly dependent upon developments in the transport sector. And the changes witnessed in canals and rivers, the coastal trade and turnpikes

necessarily altered the landscape of English commerce. However, for our purposes, it is important to bear in mind that the two overland transport sectors were transformed well before the outbreak of the French Wars. Additionally, the effects of the French Wars almost certainly swamped any further developments in the transport sector. A hint of this might be seen in the figures provided by Mathias (1983), who reports that the total investment in canals between 1750 and 1815 was some £20 m while the total debt issue attributable to the French Wars was some £500 m and total direct military costs were in excess of £1,000 m. The marginal effects might have been very different, but surely the magnitudes involved are telling. This state of affairs will allow for some latitude in the estimation to follow, in that no explicit controls for developments in canals, rivers and turnpikes – beyond county fixed effects – will be thought necessary. And in the case of the coastal trade, the areas affected are conveniently defined by the geography of England. Before proceeding to the empirics, however, a consideration of the main diplomatic developments of the period is in order.

3. External developments: the primacy of war

The state of Anglo-French relations throughout the eighteenth century was contentious at best. In the century before 1793, the two parties openly engaged in warfare for 45 years. What is more, the theatre of conflict was remarkably wide, extending from the traditional epicentre provided by the Rhineland and Low Countries to more exotic and far-flung locales such as Cochín, Montevideo and Pittsburgh. But for all this, the period was marked by a noticeable – if somewhat slight – uptake in the level of international trade, both in absolute terms and relative to GDP (O'Rourke and Williamson 2002, 2004).

These developments, in part, explain why the French Wars can be considered the nadir of Anglo-French commercial relations. The French declaration of war against the English in February 1793 witnessed not only the introduction of a revolutionary anti-British rhetoric, but also a precipitous decline in Anglo-French trade volumes. Mokyr and Savin (1976) estimate the annual average of Anglo-French bilateral trade in 1793/99 to be one-tenth of the value in 1788/92. Although precise figures are harder to come by for the later wartime period of 1800/15, it seems pretty certain that further declines in commercial activity between the two belligerents occurred (Cuenca Esteban 2001). This decline in trade volumes was, of course, generated by enormous increases in trade costs. Tooke (1838) long ago made this point explicit. Comparing costs between the Baltic and London in 1809/12 and 1837, he found that freight and insurance for one quarter of wheat was 600 d. in the former period and 54 d. in the latter. Likewise, Danson (1894) reports that marine insurance premiums in 1816 were less than one-third their level in 1810. One of the most obvious sources for these large premiums was the loss

of mercantile shipping as even the British with their readily apparent naval superiority lost 11,000 ships – or equivalently, 2–3 percent of its shipping stock annually – to privateering over the course of the French Wars (Mokyr and Savin 1976).

Coupled with the heightened risks of seizure and sinking, there was also a tremendous increase in protective and prohibitive trade measures. This pattern was firmly established at the very outbreak of the war as the Jacobin-dominated French National Convention repudiated the unpopular Vergennes – or Eden – Treaty of 1786 and raised formidable tariff barriers. This was followed by a proclamation in October of 1793 which allowed for the seizure of all British goods in the realm (Haight 1941). The French declaration of war and imposition of trade barriers was answered on the other side of the Channel with the first in an almost continuous series of naval blockades of the French coast.

These acts of commercial aggression were, of course, not limited to the two main belligerents. On the one hand, French and, especially, British treatment of self-declared neutral bottoms and crews precipitated major diplomatic crises such as the formation of the League of Armed Neutrality in 1800, which saw the Baltic powers – Denmark, Prussia, Russia and Sweden – effectively close the Sound at a time of extreme dearth in the UK, and major commercial crises such as the US Non-Importation Act of 1806/12, the US Embargo Act of 1807/9 and the US Non-Intercourse Act of 1809/10. The former crisis was only resolved with the destruction of the Danish fleet and consequent shelling of Copenhagen in 1801 (Ruppenthal 1943). And while the latter probably did more harm to the United States than to either of the belligerents (cf. Frankel 1982; Heaton 1941; and O'Rourke 2006), it was a decisive factor in the American decision to wage the ill-timed – by British standards – War of 1812.

On the other hand, the most prominent development of the French Wars was the steady annexation of continental Europe into a greater French polity. In this way, direct political control was established in the Low Countries by 1795; in central Italy, Hanover and the left bank of the Rhine by 1801; in the Piedmont/Liguria by 1804; and in Dalmatia by 1805. Indirect control through the establishment of puppet or vassal governments was in effect by 1804 in the Kingdom of Italy; by 1806 in the Confederation of the Rhine and the Kingdom of Naples; and by 1808 in the Grand Duchy of Warsaw and Spain. Thus, after the successive defeats of Austria in 1805, Prussia in 1806 and Russia in 1807, Napoleon was in the position to fully extend the range of his Berlin Decree of 1806, which banned the import of British goods and prohibited the landing of British (including colonial) bottoms in French ports. This, of course, marked the beginning of the Continental System.

Economic historians have long debated Napoleon's exact intentions in declaring his reverse blockade of the United Kingdom. Rose's claim that his 'economic ideas were those of the crudest section of the old Mercantilist

School' (1902, p. 74) seems to capture much of the spirit of early thought on the subject, implying that the goal was simply to bleed Britain of its bullion. Likewise, Cunningham (1910) documents the precipitous decline in the reserves of the Bank of England from the beginning of the Continental System to the time of Waterloo. In one of the most authoritative studies on the topic, Heckscher (1922) suggested that the Continental System was intended to not only strangle British exports and generate a balance-of-payments crisis, but also provide a valuable source of revenue as the war ground on. More recently, Neal has argued that the Continental System was designed to 'disrupt the traditional British techniques for financing wars on the European continent' (1990, p. 201).

Of course, these interpretations are not mutually exclusive. Indeed, all are consistent with one of the most controversial incidents during the French Wars, the exportation in 1810 of continental grains following a seriously deficient harvest in Britain. The amounts imported from the continent were far from trivial, with 225,710 quarters of grain coming from France and 1,080,731 quarters coming from allies or vassal states of France (Marshall 1833). Various commentators (Galpin 1925; Olson 1963; and Young 1812) have calculated these imports to represent about 15 percent of total British consumption give or take a few percentage points. Furthermore, one cannot claim ignorance or indifference on Napoleon's part as he himself noted in 1808 that 'the corn question is for sovereigns the most important and delicate of all' (quoted in Olson 1963, p. 61). Most likely, the decision to grant the licenses simply recognized the immense arbitrage profits available for the taking by the revenue-starved French government: an export license for wheat cost 830 francs per ton (Heckscher 1922) at a time when wheat sold on average for some 250 francs per ton in the Pas-de-Calais (Labrousse *et al.* 1970). At the same time, the decision may have also been motivated by a desire to raise French prices and, thus, quell agrarian unrest, particularly in the volatile western regions (Melvin 1970).

What all of the preceding hopefully illustrates is that we cannot be as sanguine as William Pitt, who declared in 1800 that 'it is clear from a deduction of facts that war of itself has no evident and necessary connection with the dearness of provisions' (quoted in Rose 1902, p. 66). In the following, a brief synopsis of the thoughts of economic historians on the topic will be given in an effort to direct the empirical analysis of wartime commodity prices.

4. Previous explanations for the behavior of commodity prices

Fortunately, there are a few leads provided by the economic history of Georgian England. In one of the earliest contributions to the literature, Tooke (1838) suggested that of the myriad of publications professing to have explained the behavior of English commodity prices during the French Wars

none had availed themselves to consider the effects of weather on agriculture during the period. His volumes seem to be a catalog of catastrophes, underlining his main point that ‘a greater proportion of unfavorable seasons [took place] in the interval between 1792 and 1819, than in an equal interval anterior or subsequent to that period’ (p. 85). However, Tooke himself was careful to stress the additional – and potentially interactive – effects of the war on currency and trade flows. Some researchers, although acknowledging wartime disruptions, have continued to maintain the primacy of the climate in explaining the heightened dispersion of prices during the period (cf. Chambers and Mingay 1966; Lamb 1977; Libby, 1977; Mathias 1983; O’Brien 1989). At the same time, the connection between weather and prices has been questioned on two fronts. First, and more generally, some researchers have cast doubt on the possibility of isolating the effects of weather on prices, citing the large number of variables involved in price formation (Brunner 2002; Pfister 1975; de Vries 1981). Second, and more pointedly, at least one economic historian has claimed that Tooke overestimated the effects of weather, suggesting that ‘it is even possible that he may have assumed bad harvests in certain years from the fact that corn prices were high’ (Schumpeter 1938, p. 26).

In light of the discussion in Section 3, a second obvious explanation for the behavior of commodity prices is the various trade restrictions imposed by the English, French and other parties. And nowhere were these restrictions more acutely felt than in the trade in foodstuffs. Moving from the position of a net-exporter to a net-importer of grains sometime in the 1760s, both English and foreign commentators considered ‘food. . . as the weakest link in Britain’s chain of defense’ (Olson 1963, p. 6). Heckscher was even more explicit in noting that ‘the question of the dependence of Great Britain on imports from the European mainland has generally been regarded as identical with the question of its provision with food. . . [and] . . . the importance of Great Britain’s imports of foodstuffs. . . can practically be regarded as identical with her imports of wheat’ (1922, p. 336). This over-reliance on foreign sources of grain was made manifest in the years 1795, 1800 and 1812 when adverse trade conditions combined with inclement weather to produce widespread bread riots, threats to the person of the King pressing for peace, and the highest grain prices ever recorded in England (Fay 1921; Stern 1964; Thompson 1971; author’s calculations). Certain authors (Danson 1894; Galpin 1925; Sears 1919) have emphasized the degree to which shortages of foreign supply and a certain fetish of self-sufficiency gave rise to feverish speculation and, hence, commodity price volatility.² On the other hand, even as astute an observer as Arthur Young felt ‘that imports could have only a psychological

² On this point, the recent work of O’Grada (2005, 2007) emphasizes the potential role of speculation in alternately exacerbating or ameliorating commodity price volatility in a host of settings, depending on the maturity of domestic markets and accompanying institutions.

effect, being too small to lower the home price of wheat' (Stern 1964, p. 180). A final element to be considered with respect to trade issues is the Continental System itself. More specifically, if it truly was successful in inducing balance-of-payments difficulties for England, it would undoubtedly have had a profound influence on the course of the exchange rate and, in turn, domestic prices of imported goods such as grains.³

Another of the predominant themes in the economic history of the French Wars is the effects of government military expenditures and borrowing. The levels of expenditures and borrowing were certainly unprecedented, with net annual additions to the war debt averaging between 5.75 and 6.75 percent of national income (Williamson 1985). The result of this borrowing was that the face value of accumulated debt in 1820 stood in excess of £850 m (Clapham 1920) with a corresponding market value of £700 m, or roughly two-times GNP (Clark 2001). While most of the literature has focused on the possible effects of crowding-out and its implications for British industrialization (cf. Heim and Mirowski 1987; Temin and Voth 2005; Williamson 1984; and Wright, 1999), there are a few avenues which have remained unexplored.

First, research into commodity markets has long emphasized the interaction of arbitrage across space and across time, with the interest rate helping to determine the level of storage and, thus, the range of commodity prices between periods of production (Samuelson 1957). The basic idea is that storage behavior is governed by the costs of withholding goods from the market until a future date. Apart from the physical deterioration of goods over time and the actual costs of storing commodities, the other key variable will be the prevailing rate of interest which represents the opportunity cost of not selling in the present, assuming that the proceeds of such a sale can and will be invested in alternative assets. A number of economic historians have successfully exploited the behavior of commodity prices to estimate prevailing interest rates (cf. Brunt and Cannon 2004; McCloskey and Nash 1984; van Zanden 2004). Potentially, this procedure can be reversed, namely by using data on interest rates to help explain the behavior of commodity prices. The implication is that if the French Wars led to higher interest rates and the Samuelson model approximately holds, then the range of intra-annual commodity prices and, thus, commodity price dispersion must have increased.

Second, the suspension of convertibility in 1797 has often been seen as an attempt to monetize the debt with disastrous consequences for the dispersion of prices (Acworth 1925; Crouzet 1958; Silberling 1919).⁴ Monetized government expenditures are likely to register on prices on two levels – a general inflationary effect and commodity-specific effects tied to

³ In addition, the nominal exchange rate, being at least partially determined by English money supply, may also reflect changes in monetary policy. See below.

⁴ For a more nuanced view, see Bordo and White (1991).

civil or military requisitions of foodstuffs and other raw materials, both of which are likely to vary geographically depending on the composition of output and the degree of financial intermediation at the local level. Both Schumpeter (1938) and Silberling (1923, 1924a, 1924b) explicitly note the positive correlation between the level of expenditure and general – as well as commodity-specific – price movements, respectively emphasizing the roles of the proportion of borrowing-to-expenditure and advances by the Bank of England. This also suggests another means by which warfare cum monetary expansion provides a link between changes in nominal exchange rates and domestic commodity prices of internationally traded goods.

Finally, more than a few researchers have suggested a role for wartime events in determining the movement of specie prices or equivalently in this era, the nominal exchange rate (cf. Crouzet 1990; Mokyr and Savin 1976; Neal 1990; Silberling 1919). While some historical studies have been conducted on the effects of wartime news on exchange rates, particularly during the US Civil War (Guinnane *et al.* 1996; McCandless 1996; Weidenmier 2002), no equivalent work has appeared on the effects of ‘news from the front’ on commodity prices. The intuition, in this case, is that the arrival – or accumulation – of news which reflects unfavorably on the prospects of victory may initiate new rounds of speculation in commodity markets and potentially raise the dispersion of prices. Thus, the potential explanations for the behavior of commodity prices that will be considered below fall into four broad categories: weather, trade, policy and wartime events. In the following section, a brief motivation for and discussion of the dependent and independent variables used will be provided.

5. Data

In order to explain the behavior of commodity prices, the first task is to define appropriate measures which capture changes in the dispersion of prices. The commodity price data employed are those underlying the recent work of Brunt and Cannon (2004) and described in detail in Brunt and Cannon (2005). The Corn Laws of 1672 stipulated that every market town in England and Wales submit weekly returns on the total revenues and quantities sold of corn and related commodities. Using the *London Gazette* as their primary source, Brunt and Cannon have reconstructed the weekly Corn Returns and, hence, prices for barley, beans, oats and wheat for the 52 counties of England and Wales plus London in the period from 1771 to 1820. In what follows, only the data for the 40 English counties will be used as continuous series are not available for the Welsh counties and London – the goal being to maintain as strict comparability over time as possible.

Taking a cue from the international macro literature (Engel and Rogers 1996), the basic building block for the analysis will simply be the logged

relative price in two counties, $\ln(P_t^i/P_t^j)$. Whereas Engel and Rogers difference this ratio between time t and $t-2$ and calculate its standard deviation, we will take a more intuitive approach. Recently, Broda and Weinstein (2008) have pointed out that this standard deviation term captures 'Approximate Relative PPP' in that it only measures changes in the percentage deviation of prices in two locations. This property is generated by the fact that Engel and Rogers used city-specific CPIs which are only available in index form and not comparable in levels. Broda and Weinstein further suggest that in the case where exact price levels are available a more intuitive measure of price dispersion is simply $\ln |(P_t^i/P_t^j)|$, the absolute value of log of the price of good i in location j relative to location k , itself averaged over an appropriate period of time. In what follows, we utilize this average price dispersion measure as our dependent variable.

With the relative price data in hand, the average of the price ratio for two counties was calculated for the four commodities, for every calendar year between 1771 and 1815 ($t = 45$), and for all available unique pair-wise combinations of counties ($n = 40 \cdot 39/2 = 780$). Apart from its intuitive appeal as a measure of commodity price dispersion, this measure should also serve as a good proxy for the level of trade costs separating locations. Thus, as market disintegration occurs, prices should diverge in the two counties, and one would expect successively higher values of this variable.

Figures 1 through 4 chart the evolution of the preferred measure of commodity price dispersion for barley, beans, oats and wheat, averaging across all unique county-pairs in the period from 1771 to 1815. The results are quite suggestive in that all the series exhibit a marked upward swing dating from 1793, the beginning of hostilities. The wheat series, in particular, are interesting for the fact that the French Wars came against the backdrop of a downward trend in price dispersion throughout the 1770s and 1780s and for the fact that its successive peaks in 1795, 1800, 1805 and 1812 coincide precisely with the dates identified in the historical literature as the years of greatest dearth in England. If any further doubt remains that the French Wars contributed to the relative disintegration of the English market, Table 1 addresses this issue head-on. There, a simple t-test of the equality of the means in the two periods, 1771–92 and 1793–1815, confirms that the French Wars were associated with heightened price dispersion across all commodities, save beans.⁵ On an unconditional basis, the average increase in price dispersion potentially attributable to the French Wars stands in the order of 5 percent. Of course, what remains to be determined is the exact propagation mechanisms. First, control variables employed in the empirics

⁵ An alternative approach would be to calculate a t-test for the equality of means for every county pair in the sample. This exercise was conducted for the case of wheat; the resulting average value was 7.11, further confirming that the French Wars period was associated with higher intranational price dispersion.

Table 1. *Average price dispersion and the French Wars*

		Barley	Beans	Oats	Wheat
1771–1792	<i>Mean</i>	0.1232	0.1548	0.1299	0.0915
	<i>Variance</i>	0.0044	0.0085	0.0059	0.0026
	<i>Observations</i>	17160	14528	17159	17160
1793–1815	<i>Mean</i>	0.1324	0.1557	0.1425	0.0943
	<i>Variance</i>	0.0055	0.0091	0.0070	0.0025
	<i>Observations</i>	15600	11808	15539	15600
Value of t-test for equality of means:		11.84	0.74	14.12	4.85

Figure 1. *Average price dispersion for barley, 1771–1815*

are introduced. Then, the four likely suspects – namely, weather, trade, policy and wartime events – and their associated measures will be considered in turn.

5.1. *Control variables*

The control variables employed below are measures of the great-circle distance separating counties, their average population densities, as well as a limited set of their geographical features, namely their adjacency to one another and whether or not they are situated on the coast. The distance variable is calculated as the logged Euclidian distance between county seats and like the other geographic controls is time-invariant. County area and population figures are taken from Mitchell (1988), and the density figure is calculated as the logged average of the ratio of population-to-area in counties i and j and varies across county-pairs and time.

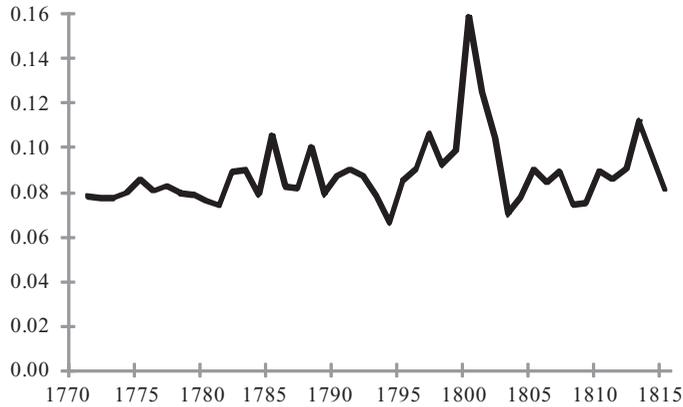


Figure 2. *Average price dispersion for beans, 1771–1815*



Figure 3. *Average price dispersion for oats, 1771–1815*

5.2. *Weather*

The weather variables considered here are the annual means and standard deviations of monthly rainfall and temperature taken from the Climatic Research Unit (1992) and Manley (1974). These variables have previously been determined to generate the best fit in semi-parametric estimations of the harvest–weather relationship by Khatri *et al.* (1998). The intuition is that the state of the harvest will be a strong determinant of the prevailing dispersion of crop prices. As both deficient or excessive rainfall and temperature will have adverse effects on harvests and hence prices, a squared mean term will also be included. Of course, these variables and their interpretation must be treated with some caution as all of the series have been generated for one localized area, south-east England, and are, thus, county-pair invariant.



Figure 4. *Average price dispersion for wheat, 1771–1815*

While agronomists and historians have long insisted on the importance of micro-climates in agriculture, it is likely that the series can at least capture inter-annual variations in English weather, citing their usual pattern of high correlation over relatively short distances (Bryson and Padoch 1981).

5.3. Trade

English trade figures for wheat, barley, oats and beans are taken from Marshall (1833). The import figures reported there are comparable to those of Mitchell and Deane (1962) and Schumpeter (1960). This source is also attractive in that it allows for the calculation of net imports – that is, imports less exports – for all commodities except beans.⁶ Another trade-related variable to be considered is the exchange rate for the GBP. Lacking a truly appropriate reference currency, the decision was made to use the GBP–USD exchange rate in light of both the relative isolation of the United States from the events of the French Wars and its burgeoning importance in the English overseas grain trade. Annual means and standard deviations were computed from the monthly US series given in Schneider *et al.* (1991). Both the trade and exchange rate data variables are county-pair invariant.

5.4. Policy

In assessing the effects of changes in interest rates induced by government expenditures, monthly price data on 3 percent Consols underlying Neal (1990) are used to construct annual means and standard deviations. The

⁶ These were apparently exported only very rarely, in any case.

choice of the price of Consols is straightforward: these were the primary vehicle for financing the war effort; and since they were zero-coupon bonds, their price should accurately capture changes in the market rate of interest. The second class of variables are those relating to monetary and fiscal disbursements. The particular variables of interest are the means and standard deviations of Silberling's quarterly series on Bank of England total advances (1923) and the values of Schumpeter's annual series on the level and composition of the English national debt (1938), specifically the ratios of unfunded-to-total debt and revenue-to-expenses. In both cases, the variables under this category are county-pair invariant.

5.5. *Wartime events*

Here, it is proposed that there are at least three variables which might have altered market perceptions of the progress of the war and fed into the behavior of prices via speculation in commodity markets. These are the levels of British and allied casualties in battle; the average duration of battles; and the average rate of strategic loss in battle of the British and their allies. All of these were calculated annually using Smith (1998). In order to ease the data entry requirements, only incidents with 1000+ casualties on either side were coded. In total, over 350 incidents attained this threshold. Once again, the variables under this category are county-pair invariant.

5.6. *Summary statistics and correlations*

Table 2 presents summary statistics for all dependent and independent variables used below while Table 3 reproduces the correlation matrix for all independent variables.

6. Empirics

6.1. *Initial exercises*

The basic specification in this section is of the following form:

$$\begin{aligned} Dispersion_t^{i,j} = & \rho Dispersion_{t-1}^{i,j} + \beta_1 \ln(Dist_{i,j}) + \beta_2 \ln(Density_{i,j,t}) \\ & + \beta_3 Adjacency_{i,j} + \beta_4 Coast_{i,j} + \beta_{0,i} + \beta_{0,j} + \varepsilon_{i,j,t}, \end{aligned} \quad (1)$$

where *Dispersion* is defined, as before, as the average of logged relative prices in two counties in a given calendar year and is assumed to follow an autoregressive process. The estimates are corrected for potential heteroskedasticity and any remaining auto-correlation, suggesting that OLS will be consistent. Additionally, standard errors are clustered on years to

Table 2. *Summary statistics*

	Observations	Mean	Standard deviation	Minimum	Maximum
Average price dispersion (wheat only)	14820	0.094	0.050	0.012	0.378
Distance	14820	5.108	0.635	1.282	6.372
Density	14820	-1.785	0.640	-2.804	1.000
Adjacency	14820	0.119	0.324	0.000	1.000
Coast	14820	0.244	0.429	0.000	1.000
Average monthly rainfall (centimeters)	14820	78.56	7.49	63.70	91.12
Average rainfall, squared	14820	6227.59	1170.73	4057.69	8302.85
Rainfall, standard deviation	14820	36.92	8.07	18.50	47.67
Average monthly temperature (degrees Fahrenheit)	14820	48.13	1.05	45.95	49.80
Average temperature, squared	14820	2317.59	100.84	2111.40	2480.24
Temperature, standard deviation	14820	5.231	0.482	4.500	6.320
Net imports, millions of quarters	14820	0.545	0.419	0.004	1.455
Net imports, squared	14820	0.473	0.649	0.000	2.117
Average annual exchange rate	14820	100.86	6.58	84.58	109.49
Exchange rate, standard deviation	14820	2.088	1.102	0.838	5.008
Average monthly Consol price	14820	61.97	4.94	50.69	68.45
Average quarterly BOE advances	14820	25.32	10.49	10.50	42.93
BOE advances, standard deviation	14820	1.306	0.787	0.310	3.180
Ratio of unfunded-to-total debt	14820	4.939	1.470	1.721	7.355
Ratio of revenue-to-expenses	14820	0.681	0.149	0.350	0.880
Annual allied casualties (1000s)	14820	50.64	45.82	3.40	153.17
Average duration of battles	14820	12.20	11.78	1.00	36.50
Rate of strategic loss in battle	14820	0.521	0.197	0.000	0.860

Table 3. *Correlation matrix*

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)	(11)	(12)	(13)	(14)	(15)	(16)	(17)	(18)	(19)	(20)	(21)	(22)	
(1) Distance	1.00																						
(2) Density	-0.12	1.00																					
(3) Adjacency	-0.58	0.03	1.00																				
(4) Coast	0.28	-0.15	0.01	1.00																			
(5) Average monthly rainfall (centimeters)	0.00	0.00	0.00	0.00	1.00																		
(6) Average rainfall, squared	0.00	0.00	0.00	0.00	1.00	1.00																	
(7) Rainfall, standard deviation	0.00	-0.05	0.00	0.00	0.44	0.43	1.00																
(8) Average monthly temperature (degrees Fahrenheit)	0.00	-0.05	0.00	0.00	-0.06	-0.07	0.11	1.00															
(9) Average temperature, squared	0.00	-0.05	0.00	0.00	-0.05	-0.06	0.11	1.00	1.00														
(10) Temperature, standard deviation	0.00	-0.04	0.00	0.00	-0.19	-0.21	0.08	-0.10	-0.11	1.00													
(11) Net imports, millions of quarters	0.00	-0.01	0.00	0.00	-0.14	-0.14	0.07	0.02	0.02	-0.02	1.00												
(12) Net imports, squared	0.00	-0.01	0.00	0.00	-0.10	-0.10	0.10	0.04	0.04	-0.02	0.92	1.00											
(13) Average annual exchange rate	0.00	-0.04	0.00	0.00	-0.07	-0.08	-0.16	0.23	0.23	0.23	0.03	0.03	1.00										
(14) Exchange rate, standard deviation	0.00	0.06	0.00	0.00	0.16	0.18	-0.33	-0.05	-0.05	-0.08	-0.09	-0.06	-0.32	1.00									
(15) Average monthly Consol price	0.00	0.02	0.00	0.00	-0.01	-0.02	-0.03	-0.13	-0.13	0.11	0.06	0.11	0.13	0.10	1.00								
(16) Average quarterly BOE advances	0.00	0.12	0.00	0.00	-0.05	-0.06	-0.34	-0.39	-0.39	-0.25	-0.03	0.00	-0.41	0.46	0.20	1.00							
(17) BOE advances, standard deviation	0.00	0.06	0.00	0.00	-0.30	-0.29	-0.52	-0.28	-0.28	-0.24	0.02	0.02	0.15	0.05	0.21	0.50	1.00						
(18) Ratio of unfunded-to-total debt	0.00	0.08	0.00	0.00	0.26	0.24	0.03	-0.32	-0.32	0.12	-0.06	-0.01	-0.27	0.34	0.51	0.67	0.10	1.00					
(19) Ratio of revenue-to-expenses	0.00	0.09	0.00	0.00	0.16	0.15	-0.27	-0.18	-0.17	-0.28	-0.10	-0.05	0.14	0.07	0.38	0.60	0.41	0.52	1.00				
(20) Annual allied casualties (1000s)	0.00	0.04	0.00	0.00	0.06	0.06	0.18	-0.32	-0.32	-0.27	0.02	-0.01	-0.54	0.29	0.08	0.39	-0.24	0.45	0.07	1.00			
(21) Average duration of battles	0.00	0.03	0.00	0.00	0.16	0.16	0.19	-0.23	-0.24	0.30	-0.04	-0.02	-0.41	0.24	0.25	0.28	-0.13	0.51	-0.06	0.23	1.00		
(22) Rate of strategic loss in battle	0.00	0.00	0.00	0.00	0.24	0.24	0.16	0.09	0.09	0.11	-0.05	-0.06	-0.07	0.35	-0.07	0.01	-0.26	0.12	-0.13	0.25	0.26	1.00	

$r^2=(.66, 1.00)$
 $r^2=(.33, .66)$
 $r^2=(0, .33)$

account for the fact that many of our independent variables are county-pair invariant and, thus, their standard errors may be downwardly biased if left uncorrected. The *Dist* term is the Euclidean distance separating the county seats of *i* and *j*; the expectation is that dispersion should be increasing in this variable. *Density* is the logged average population density of counties *i* and *j*. In this case, it might be reasonable to expect either positive or negative effects. If we take a cue from the literature on the gravity model of trade, it is generally found that trade flows between nations are increasing in the density of populations as this proxies for the thickness of markets. In this light, *Dispersion* would be negatively correlated with *Density*, that is, trade flows work to ameliorate commodity price dispersion. At the same time, *Density* could capture diseconomies of scale in marketing or congestion costs in transportation, resulting in a positive correlation with *Dispersion*. Finally, the specification above includes a number of indicator variables: *Adjacency* for whether counties *i* and *j* lay next to each other to capture potential changes in administrative boundaries or transportation modes associated with crossing county borders; *Coast* for whether counties *i* and *j* both lay on the coast to capture the possibility of coastal shipping linking the two; and fixed effects for each county.

Benchmark estimates for wheat in the period from 1793 to 1815 can be found in Panel A of Table 4. The coefficients conform to the priors given above: commodity price dispersion is strongly persistent from year to year, increasing in distance, and decreasing in adjacency. To give some sense of the magnitudes involved, a one standard deviation increase in logged distance ($=0.635$) is predicted to increase the price dispersion measure by 0.198 standard deviations ($=0.028$). Equivalently, adjacency is predicted to lower dispersion by 0.082 standard deviations and coastal counties are predicted to have dispersion which is 0.108 standard deviations higher. This last result on the *Coast* variable may seem paradoxical as we would generally associate maritime transport with lower trade costs and, hence, commodity price dispersion. However, as can be seen in the Appendix, this result is contingent upon the state of warfare. Finally, this specification captures an appreciable amount of the variation of the dependent variable, in that the R^2 is a healthy 0.330.⁷

Panels B, C, and D of Table 4 consider the other commodities available from the *London Gazette*, namely barley, beans and oats. In general, the results are encouraging. In all four commodity classes, commodity price dispersion is positively serially correlated, increasing in distance, and smaller

⁷ In a specification without county-fixed effects, the R^2 drops to 0.299, suggesting that our control variables – and not the county-fixed effects – are doing most of the heavy lifting here. Most of the explanatory power, however, is still in the cross-section as all the control variables save one are time-invariant. It is only the *density* variable which has any time-varying component, but this is relatively muted as it follows a smooth upward trend and is not punctuated by the spikes seen in Figure 4.

Table 4. *Initial estimates across commodities*

Dependent variable: average price dispersion							
Panel A: Wheat, 1793–1815, with county-fixed effects				Panel B: Barley, 1793–1815, with county-fixed effects			
	Coefficient	Std. err.	p-value		Coefficient	Std. err.	p-value
Lagged value	0.402456	0.068298	0.00	Lagged value	0.343950	0.069875	0.00
Distance	0.015580	0.003084	0.00	Distance	0.024820	0.003904	0.00
Density	−0.018939	0.028654	0.52	Density	−0.063345	0.046431	0.19
Adjacency	−0.004134	0.001222	0.00	Adjacency	−0.004265	0.001613	0.02
Coast	0.005440	0.002191	0.02	Coast	0.009424	0.003688	0.02
N		14820		N		14820	
R-squared		0.330		R-squared		0.334	
Root MSE		0.041		Root MSE		0.060	
Panel C: Beans, 1793–1815, with county-fixed effects				Panel D: Oats, 1793–1815, with county-fixed effects			
	Coefficient	Std. err.	p-value		Coefficient	Std. err.	p-value
Lagged value	0.410292	0.066774	0.00	Lagged value	0.463338	0.067399	0.00
Distance	0.028128	0.005646	0.00	Distance	0.005874	0.002485	0.03
Density	−0.064685	0.055146	0.26	Density	0.003935	0.039005	0.92
Adjacency	−0.005087	0.002166	0.03	Adjacency	−0.017064	0.003316	0.00
Coast	0.009288	0.004589	0.06	Coast	0.000886	0.004142	0.83
N		11180		N		14760	
R-squared		0.385		R-squared		0.433	
Root MSE		0.076		Root MSE		0.063	

NB: Fixed effects suppressed; OLS estimation with heteroskedasticity and auto-correlation consistent standard errors clustered on years.

in the presence of a shared county border. In the case of oats, however, there are no identifiable effects for coastal locations. This apparently reflects the fact that this commodity with its low unit-value was not traded as extensively as wheat, with the consequence that most flows of oats were highly localized (Gras 1915; Rogers 1902). In what follows, the focus will be concentrated on the results for wheat. This choice reflects a desire to keep the exposition cleaner and the notion that the market for wheat best approximates general conditions in the *national* market for commodities. Additionally, the interested reader can also consult the Appendix, which reports the results of exercises which pool across various periods and regions.

6.2. Final estimates

Table 5 reports the OLS estimates with the full set of independent variables and county-fixed effects. Generally, the results look reasonable. All the control variables – save the *Density* variable – retain roughly the same coefficients as in Panel A of Table 4. The percentage of the variation in average price dispersion explained by the independent variables is also high, with an R-squared value of 0.870. In terms of the two weather variables, rainfall and temperature, there is evidence of a non-linear relationship, as the average and squared-average terms are both significant. Both suggest that increases in average monthly rainfalls and temperatures – when evaluated at their means – were associated with better harvests, and, thus, lower price dispersion.⁸ Additionally, the standard deviation of rainfall is found to be positively associated with commodity price dispersion.

Turning to the results on the trade variables, here, we find commodity price dispersion to be decreasing in net imports, but with a rather strong and positive coefficient on the squared term.⁹ In theory, net imports could be positively or negatively associated with commodity price dispersion: positively if unsettled market conditions – that is, higher price dispersion – induced a flow of imports into England; and negatively as the flow of imports could stabilize price dispersion by augmenting domestic commodity stocks.¹⁰ Additionally, the table shows that commodity price dispersion was

⁸ This result is masked by the positive coefficient on average monthly rainfall. However, given the coefficient values, the inflection point is actually 67.4 – that is, commodity price dispersion is predicted to fall at all levels of rainfall greater than 67.4 centimeters. This can be compared to the mean and minimum values of 78.56 and 63.70, respectively.

⁹ An increase in imports at its mean value of 0.545 would imply that price dispersion was virtually unchanged. The regression coefficients imply that the effect of imports is upwardly convex with a minimum at 0.462. That is, increases in imports from levels below the mean serve to decrease price dispersion while increases of imports from levels above the mean are associated with higher price dispersion.

¹⁰ Of course, as the discussion above suggests, there is a strong potential for endogeneity between price dispersion and the flow of imports and, thus, biased estimates in such a

Table 5. *Final estimates*

Dependent variable: average price dispersion			
	County-fixed effects		
	Coefficient	Std. err.	p-value
Lagged value	0.409311	0.061051	0.00
Distance	0.015672	0.002988	0.00
Density	0.021943	0.007723	0.01
Adjacency	-0.003639	0.001135	0.01
Coast	0.005545	0.002214	0.02
Average monthly rainfall (centimeters)	0.006334	0.002298	0.01
Average rainfall, squared	-0.000047	0.000016	0.01
Rainfall, standard deviation	0.000914	0.000011	0.00
Average monthly temperature (degrees Fahrenheit)	-0.072360	0.015121	0.00
Average temperature, squared	0.004581	0.000792	0.00
Temperature, standard deviation	-0.001167	0.001238	0.36
Net imports, millions of quarters	-0.055145	0.009407	0.00
Net imports, squared	0.059694	0.006950	0.00
Average annual exchange rate	-0.000771	0.000207	0.00
Exchange rate, standard deviation	0.013939	0.001038	0.00
Average monthly Consol price	-0.001793	0.000168	0.00
Average quarterly BOE advances	-0.005586	0.000778	0.00
BOE advances, standard deviation	0.018301	0.001653	0.00
Ratio of unfunded-to-total debt	0.009485	0.000281	0.00
Ratio of revenue-to-expenses	-0.060845	0.004014	0.00
Annual allied casualties (1000s)	0.000080	0.000016	0.00
Average duration of battles	0.000150	0.000064	0.03
Rate of strategic loss in battle	0.049244	0.001022	0.00
N		14820	
R-squared		0.870	
Root MSE		0.039	

NB: Fixed effects suppressed; OLS estimation with heteroskedasticity and auto-correlation consistent standard errors clustered on years.

decreasing in the level of the GBP exchange rate. This can be thought of in two ways, either as the greater purchasing power of the GBP or the lack of balance-of-payment difficulties facilitating international transactions for grain. In any case, the most important evidence comes from the standard deviation of the exchange rate. The expectation is that commodity price dispersion would be increasing in exchange rate volatility, a result confirmed in the data.

specification. Unfortunately, instrumenting imports with declarations of French naval blockades and British shipping losses returned grossly imprecise estimates. The author thanks the editor for highlighting this point.

On the fiscal and monetary policy variables, we find that the average Consol price is negatively associated with commodity price dispersion. This makes intuitive sense as the Consol is a zero-coupon bond, and its price should be negatively correlated with the market interest rate. Thus, Table 5 provides evidence that commodity price dispersion is positively related to the level of the nominal interest rate. The results also suggest that dispersion is decreasing in the level of Bank of England (BOE) advances and increasing in this variable's standard deviation. Interpreting the second result is straightforward as the volatility of money stocks is often taken as a proxy for uncertainty over future rates of inflation (Devereux and Yetman 2005). Interpreting the first result seems more problematic, especially if we expect BOE advances to reflect the general rate of inflation. In this case, it is important to remember that we are already conditioning on two other variables – the ratios of unfunded-to-total debt and of revenue-to-expenses which are likely to capture any monetization of debt on the part of the British government and which perform as expected with commodity price dispersion increasing in the former and decreasing in the latter. It is argued that in this case the level of BOE advances captures the ease of obtaining commercial credit and, thus, the facilitation of both domestic and international trade flows (Acworth 1925). The last independent variables to consider are those relating to wartime events. All three variables – the annual allied casualties, the average duration of battles and the rate of strategic loss in battle – contribute significantly to the explanatory power of the regression in column A and enter into the estimates with the expected signs.

6.3. *Assessment of wartime forces*

The final exercise in this section will be to provide a rough assessment of the relative magnitude of the wartime forces in effect under the general headings of weather, trade, policy and wartime events. However, we are immediately confronted with the fact that the set of independent variables is not only large but also may suffer from relatively high degrees of correlation within groups, as seen in Table 3. An obvious way forward is to employ factor analysis to reduce the dimensionality of our independent variables. Factor analysis has a long-standing tradition in the psychometrics literature dating from at least the work of Spearman (1904) and is becoming increasingly commonplace in finance and macroeconomics. The intuition is much like that of OLS regression: in a multidimensional space, factor analysis seeks to identify successive hyper-planes (or factors) which capture increasing amounts of the shared variation in the underlying variables. Once the most relevant factors are identified, it then becomes possible to extract a single index thought to be representative of the variation in the underlying data.

Table 6 reports the results of factor analysis on our four categories of independent variables: weather, trade, policy and wartime events. The

Table 6. *Factor analysis*

Method: principal factors			
<i>Weather; N = 14820; retained factors = 4</i>			
	Eigenvalue	Percentage of variation explained by factor	Cumulative variation explained by factors
Factor1	2.36	0.51	0.51
Factor2	2.04	0.44	0.96
Factor3	0.15	0.03	0.99
Factor4	0.06	0.01	1.00
Factor5	0.00	0.00	1.00
Factor6	0.00	0.00	1.00
Likelihood ratio test of independence vs. saturation: $\chi^2(15) = 0.00002$; Prob> $\chi^2 = 0.0000$			
<i>Trade; N = 14820; retained factors = 2</i>			
Factor1	1.98	0.91	0.91
Factor2	0.37	0.17	1.07
Factor3	-0.01	0.00	1.07
Factor4	-0.15	-0.07	1.00
Likelihood ratio test of independence vs. saturation: $\chi^2(15) = 0.00045$; Prob> $\chi^2 = 0.0000$			
<i>Policy; N = 14820; retained factors = 3</i>			
Factor1	2.61	0.81	0.81
Factor2	0.65	0.20	1.02
Factor3	0.16	0.05	1.06
Factor4	-0.02	-0.01	1.06
Factor5	-0.18	-0.06	1.00
Likelihood ratio test of independence vs. saturation: $\chi^2(15) = 0.00042$; Prob> $\chi^2 = 0.0000$			
<i>Wartime events; N = 14820; retained factors = 1</i>			
Factor1	0.17	4.64	4.64
Factor2	-0.04	-1.09	3.54
Factor3	-0.09	-2.54	1.00
Likelihood ratio test of independence vs. saturation: $\chi^2(3) = 280.85$; Prob> $\chi^2 = 0.0000$			

shared outcome is that a very high degree of the variation within these headings can be accounted for by a relatively small number of factors in each case. Log-likelihood ratio tests also confirm the significance of the factors under each heading. With these results in hand, it is then possible to collapse the independent variables under each heading into a single factor score (or composite variable). These four factor scores simply replace the long list of

Table 7. *Final estimates with principal factors as regressors*

Dependent variable: average price dispersion	OLS (County-fixed effects)		
	Coefficient	Std. Err.	p-value
Lagged value	0.405402	0.063570	0.00
Distance	0.015832	0.002993	0.00
Density	0.033933	0.008054	0.00
Adjacency	-0.003536	0.001147	0.01
Coast	0.005621	0.002197	0.02
Weather	0.003477	0.002766	0.23
Trade	0.008035	0.002301	0.00
Policy	-0.003273	0.003416	0.35
Wartime events	-0.017303	0.006691	0.02
N		14820	
R-squared		0.861	
Root MSE		0.040	

NB: Fixed effects suppressed; OLS estimation with heteroskedasticity and auto-correlation consistent standard errors clustered on years.

variables in the estimating equation for Table 5. Table 7 largely reproduces the results found there with respect to the control variables, albeit at a cost of a slightly smaller R-squared and slightly larger root mean-squared-error. Unfortunately, the relatively high correlation between the weather and trade indices on the one hand and the government policy and wartime events indices on the other seems to confound precise estimation for the weather and policy indices.

Regardless of the indices' statistical significance, we can rank the indices in terms of their quantitative significance. In the case of a one standard deviation increase in the weather index (=0.998), commodity price dispersion is predicted to change by 0.069 standard deviations. Likewise, trade, government policy and wartime events are predicted to change commodity price dispersion by 0.157, 0.062 and 0.132 standard deviations, respectively. Given these figures along with those on statistical significance, the results suggest that the prime movers of commodity price dispersion in the time of the French Wars were international trade and wartime events.

7. Conclusion

The purpose of this article has been to determine the means by which warfare influences the process of domestic commodity market disintegration. It was argued that England during the French Wars was an appropriate choice, given the prominent role of commodity markets in English economic history, the rich set of data available, and the accidents of geography and history

which made for a clean analytic case study – that is, the English experience allows one to abstract away from the physical destruction generally associated with wars. Following the lead of earlier economic historians, four categories were suggested as likely sources of changes in the degree of commodity market integration, namely weather, trade, policy and wartime events. The means of assessing the various explanatory variables were empirical exercises relating commodity price dispersion to likely proxies for the four categories. Overall, it is suggested that the primary vehicle for warfare to influence domestic commodity market integration was through international trade linkages and the arrival of news regarding wartime events.

Apart from highlighting this empirical finding, we might do well to consider the broader implications of this study. For one, it might inform the terms of an emerging debate on the relation between well-functioning markets and economic growth. A recent literature has emerged concerning the relative performance of markets and the determinants of economic growth in the time of the Industrial Revolution, echoing in part the market-led growth model proposed by Hicks (1969). The most prominent of these studies is the work of Shiue and Keller (2007), which finds a statistical dead-heat between Western Europe and China in terms of commodity market integration prior to 1780, but a real English lead among all the contenders. Their conclusion seems to be a negative one, in the sense that the simultaneous occurrence of sustained economic growth and an upswing in commodity market integration in Western Europe, circa 1830, suggests to them that the latter is not a necessary condition for the former. In this view, there seems to be little room for markets in explaining the nature or timing of the European ascent to economic primacy in the nineteenth century. However, if the smooth functioning of markets matters at all, then the fallout of the French Wars on the English domestic economy could have profound implications for our understanding of the nature and timing of economic growth.

What will be suggested in closing is a defense of well-functioning markets in conditioning future growth prospects. Of course, this notion is not a new one to readers of economic history. North and a series of co-authors have long argued that the particular constellation of English institutions – inclusive of its markets – was the key to its burgeoning economic success in the eighteenth century (North and Thomas 1973; North and Weingast 1989). Likewise, Acemoglu *et al.* (2005) have recently reminded us that the interactive effects between markets, institutions and growth can take a very long time to unfold. At the same time, relatively little has been made of the role of domestic – as opposed to international – markets in determining English output growth. Given the predominance of domestic trade at the time and the disruptions of domestic markets attendant upon the French Wars, the degree to which the domestic market got prices right could have been crucial to England's growth prospects at the time. In a sense, this work

follows up on the sentiments of Adam Smith who felt that the causes of English prosperity seem to be the ‘equal and impartial administration of justice’ along with ‘the liberty of exporting. . .to almost any foreign country and what perhaps is of still greater importance, the unbounded liberty of transporting [goods] from any part of our own country to any other. . .’ (1976, p. 610). Of course, more fully explicating the causal links between growth, institutions and markets – both domestic and international – in the English case remains a task for future work.

Acknowledgements

Liam Brunt and Edmund Cannon generously allowed for the provision of the commodity price data and are warmly thanked. The author also wishes to thank Greg Clark, Larry Neal and Solomos Solomou for the provision of other data; Doug Allen, Clyde Reed, the editor and three anonymous referees for comments; and Dan Bogart for helpful discussions and for providing much of the impetus for the article. The standard disclaimer applies. Finally, the author gratefully acknowledges the Social Sciences and Humanities Research Council of Canada for research support.

References

- ACEMOGLU, D., JOHNSON, S. and ROBINSON, J. A. (2005). The rise of Europe: Atlantic trade, institutional change, and economic growth. *American Economic Review* **95**(3), pp. 546–79.
- ACWORTH, A. W. (1925). *Financial Reconstruction in England 1815–1822*. London: King & Son.
- ALBERT, W. (1983). The turnpike trusts. In D. H. Aldcroft and M. J. Freeman (eds.), *Transportation in the Industrial Revolution*. Manchester: Manchester University Press, pp. 31–63.
- ALDCROFT, D. H. and FREEMAN, M. J. (1983). Coastal shipping. In D. H. Aldcroft and M. J. Freeman (eds.), *Transportation in the Industrial Revolution*. Manchester: Manchester University Press, pp. 142–76.
- ARBUTHNOT, J. (1773). *An Inquiry into the Connection between the Present Price of Provisions and the Size of Farms*. London: Cadell and Sons.
- ASHTON, T. S. (1949). The standard of life of the workers in England 1790–1830. *Journal of Economic History* **9**(1), pp. 19–38.
- BOGART, D. (2005a). Did turnpike trusts increase transportation investment in eighteenth century England? *Journal of Economic History* **65**(2), pp. 439–68.
- BOGART, D. (2005b). Turnpike trusts and the transportation revolution in eighteenth century England. *Explorations in Economic History* **42**(4), pp. 479–508.
- BORDO, M. D. and WHITE, E. N. (1991). A tale of two currencies: British and French finance during the Napoleonic Wars. *Journal of Economic History* **51**(2), pp. 303–16.
- BRODA, C. and WEINSTEIN, D. E. (2008). Understanding international price differences using barcode data. NBER Working Paper 14017.

- BRUNNER, A. D. (2002). El Niño and world primary commodity prices. *Review of Economics and Statistics* 84(1), pp. 176–83.
- BRUNT, L. and CANNON, E. (2004). Do banks generate financial market integration? Unpublished paper. Norwegian School of Economics and Business Administration.
- BRUNT, L. and CANNON, E. (2005). Asset prices in the industrial revolution: evidence from the grain market. Unpublished paper. Norwegian School of Economics and Business Administration.
- BRYSON, R. A. and PADOCH, C. (1981). On the climates of history. In R. Rotberg and T. Rabb (eds.), *Climate and History*. Princeton: Princeton University Press, pp. 3–18.
- BUCHINSKY, M. and POLAK, B. (1993). The emergence of a national capital market in England, 1710–1880. *Journal of Economic History* 53(1), pp. 1–24.
- CHAMBERS, J. D. and MINGAY, G. E. (1966). *The Agricultural Revolution 1750–1880*. New York: Schocken Books.
- CLAPHAM, J. H. (1920). Europe after the great wars, 1816 and 1920. *Economic Journal* 30(120), pp. 423–35.
- CLARK, G. (2001). Debt, deficits, and crowding out. *European Review of Economic History* 5(3), pp. 403–36.
- CLIMATIC RESEARCH UNIT AT THE UNIVERSITY OF EAST ANGLIA (1992). *World Climate Disc – Global Climatic Change Data*. Cambridge: Chadwyck-Healey.
- CRAFTS, N. F. R. (1985). *British Economic Growth during the Industrial Revolution*. Oxford: Clarendon Press.
- CROUZET, F. (1958). *L'économie britannique et le blocus continental*. Paris: PUF.
- CROUZET, F. (1990). *Britain Ascendant*. Cambridge: Cambridge University Press.
- CUENCA ESTEBAN, J. (2001). The British balance of payments, 1772–1820: India transfers and war finance. *Economic History Review* 54(1), pp. 58–86.
- CUNNINGHAM, A. (1910). *British Credit in the Last Napoleonic War*. Cambridge: Cambridge University Press.
- DANSON, J. T. (1894). *Our Next War in its Commercial Aspects*. London: Blades, East and Blades.
- DEANE, P. and COLE, W. A. (1967). *British Economic Growth, 1688–1959*. London: Cambridge University Press.
- DEFOE, D. (1991). *A Tour through the Whole Island of Great Britain*. New Haven: Princeton University Press.
- DEVEREAUX, M. and YETMAN, J. (2005). Monetary policy and exchange rate pass-through. Unpublished paper. University of British Columbia.
- DUCKHAM, B. F. (1983). Canals and river navigation. In D. H. Aldcroft and M. J. Freeman (eds.), *Transportation in the Industrial Revolution*. Manchester: Manchester University Press, 100–141.
- DYOS, H. J. and ALDCROFT, D. H. (1969). *British Transport*. Leicester: Leicester University Press.
- EAGLY, R. V. and SMITH, V. K. (1976). Domestic and international integration of the London money market, 1731–1789. *Journal of Economic History* 36(1), pp. 198–212.
- ENGEL, C. and ROGERS, J. H. (1996). How wide is the border? *American Economic Review* 86(4), pp. 1112–25.

- EJRNE, M. and PERSSON, K. G. (2010). The gains from improved market efficiency: trade before and after the transatlantic telegraph. *European Review of Economic History* 14(3), pp. 361–81.
- FAY, C. R. (1921). Corn prices and the Corn Laws. *Economic Journal* 31(121), pp. 17–27.
- FEDERICO, G. and PERSSON, K. G. (2007). Market integration and convergence in the world wheat market, 1800–2000. In T. J. Hatton, K. H. O'Rourke and M. Taylor (eds.), *The New Comparative Economic History*. Cambridge, MA: MIT Press, pp. 87–114.
- FRANKEL, J. A. (1982). The 1807–1809 embargo against Great Britain. *Journal of Economic History* 42(2), pp. 291–308.
- GALPIN, W. F. (1925). *The Grain Supply of England during the Napoleonic Period*. New York: Macmillan.
- GLICK, R. and TAYLOR, A. M. (2010). Collateral damage: trade disruption and the economic impact of war. *Review of Economics and Statistics* 92(1), pp. 102–27.
- GRANGER, C. W. J. and ELLIOTT, C. M. (1967). A fresh look at wheat prices and markets in the eighteenth century. *Economic History Review* 20(2), pp. 257–65.
- GRAS, N. S. B. (1915). *The Evolution of the English Corn Market from the Twelfth to the Eighteenth Century*. Cambridge, MA: Harvard University Press.
- GUINNANE, T., ROSEN, H. S. and WILLARD, K. L. (1996). Turning points in the Civil War. *American Economic Review* 86(4), pp. 1001–18.
- HADFIELD, C. (1950–85). *The Canals of the British Isles*, vols. I–XIV. Newton Abbot: David and Charles.
- HAIGHT, F. A. (1941). *A History of French Commercial Policies*. New York: Macmillan.
- HEATON, H. (1941). Non-importation, 1806–1812. *Journal of Economic History* 1(2), pp. 178–98.
- HECKSCHER, E. F. (1922). *The Continental System*. Oxford: Clarendon Press.
- HEIM, C. E. and MIROWSKI, P. (1987). Interest rates and crowding-out during Britain's industrial revolution. *Journal of Economic History* 47(1), pp. 117–39.
- HICKS, J. R. (1969). *A Theory of Economic History*. Oxford: Clarendon Press.
- IMLAH, A. H. (1958). *Economic Elements in the Pax Britannica*. New York: Russell & Russell.
- JACKS, D. S. (2005). Intra- and international commodity market integration in the Atlantic economy, 1800–1913. *Explorations in Economic History* 42(3), pp. 381–413.
- JACKS, D. S. (2006). What drove nineteenth century commodity market integration? *Explorations in Economic History* 43(3), pp. 383–412.
- KELLY, M. (1997). The dynamics of Smithian growth. *Quarterly Journal of Economics* 112(3), pp. 939–64.
- KHATRI, Y., SOLOMOU, S. and WU, W. (1998). Weather and fluctuations in agricultural output, 1867–1913. *Research in Economic History* 18, pp. 83–102.
- LABROUSSE, E., ROMANO, R. and DREYFUS, F.-G. (1970). *Le prix du froment en France au temps de la monnaie stable (1726–1913)*. Paris: SEVPEN.
- LAMB, H. H. (1977). *Climate: Present, Past and Future*, vol. II. London: Methuen.

- LIBBY, L. M. (1977). Correlation of historic climate with historic prices and wages. *Indian Journal of Meteorology, Hydrology and Geophysics* **28**(2), pp. 247–50.
- LINDERT, P. H. and WILLIAMSON, J. G. (1983). English workers' living standards during the industrial revolution. *Economic History Review* **36**(1), pp. 1–25.
- MANLEY, G. (1974). Central England temperatures: monthly means, 1659 to 1973. *Quarterly Journal of the Royal Meteorological Society* **100**(3), pp. 389–405.
- MARSHALL, J. (1833). *A Digest of All the Accounts*. London: J. Haddon.
- MATHIAS, P. (1983). *The First Industrial Nation*. London: Methuen.
- MCCANDLESS, G. T. (1996). Money, expectations, and the US Civil War. *American Economic Review* **86**(3), pp. 661–71.
- MCCLOSKEY, D. N. and NASH, J. (1984). Corn at interest. *American Economic Review* **74**(1), pp. 174–87.
- MELVIN, E. (1970). *Napoleon's Navigation System*. New York: AMS Press.
- MITCHELL, B. R. (1988). *British Historical Statistics*. Cambridge: Cambridge University Press.
- MITCHELL, B. R. and DEANE, P. (1962). *Abstract of British Historical Statistics*. Cambridge: Cambridge University Press.
- MOKYR, J. and SAVIN, N. E. (1976). Stagflation in historical perspective. *Research in Economic History* **1**, pp. 198–259.
- NEAL, L. (1990). *The Rise of Financial Capitalism*. Cambridge: Cambridge University Press.
- NICHOLAS, S. and STECKEL, R. H. (1991). Heights and living standards during the early years of industrialization, 1770–1815. *Journal of Economic History* **51**(4), pp. 937–57.
- NORTH, D. C. and THOMAS, R. P. (1973). *The Rise of the Western World*. New York: Cambridge University Press.
- NORTH, D. C. and WEINGAST, B. (1989). Constitutions and commitment: the evolution of institutions governing public choice in seventeenth century England. *Journal of Economic History* **51**(1), pp. 23–46.
- O'BRIEN, P. K. (1989). The impact of the Revolutionary and Napoleonic Wars, 1793–1815, on the long-run growth of the British economy. *Review* **12**(3), pp. 335–95.
- O'CONNEL, P. G. J. and WEI, S. J. (1996). The bigger they are, the harder they fall: retail price differences across US cities. *Journal of International Economics* **56**(1), pp. 21–53.
- O'GRADA, C. (2005). Markets and famine in pre-industrial Europe. *Journal of Interdisciplinary History* **36**(2), pp. 143–66.
- O'GRADA, C. (2007). Making famine history. *Journal of Economic Literature* **45**(1), pp. 5–38.
- OLSON, M. (1963). *The Economics of the Wartime Shortage*. Durham, NC: Duke University Press.
- O'ROURKE, K. H. (2006). The worldwide economic impact of the French Revolutionary and Napoleonic Wars. *Journal of Global History* **1**(1), pp. 123–49.
- O'ROURKE, K. H. (2007). War and welfare: Britain, France and the United States 1807–14. *Oxford Economic Papers Supplementary Issue* **59**: i8–i30.

- O'ROURKE, K. H. and WILLIAMSON, J. G. (2002). After Columbus: explaining Europe's overseas trade boom, 1500–1800. *Journal of Economic History* **62**(2), pp. 417–56.
- O'ROURKE, K. H. and WILLIAMSON, J. G. (2004). Once more: when did globalisation begin? *European Review of Economic History* **8**(1), pp. 109–17.
- PFISTER, C. (1975). *Agrarkonjunktur und Witterungsverlauf im westlichen Schweizer Mittelland 1755–1797*. Bern: Lang.
- ROGERS, J. E. T. (1887). *A History of Agriculture and Prices in England*, vol. VI. Oxford: Clarendon Press.
- ROGERS, J. E. T. (1902). *A History of Agriculture and Prices in England*, vol. VII. Oxford: Clarendon Press.
- RÖNNBÄCK, K. (2009). Integration of global commodity markets in the early modern era. *European Review of Economic History* **13**(1), pp. 95–120.
- ROSE, J. H. (1902). Our food supply in the Napoleonic War. *Monthly Review* **6**, pp. 63–76.
- RUPPENTHAL, R. (1943). Denmark and the Continental System. *Journal of Modern History* **15**(1), pp. 7–23.
- SAMUELSON, P. A. (1957). Intertemporal price equilibrium. *Weltwirtschaftliches Archiv* **79**, pp. 181–219.
- SCHNEIDER, J., SCHWARZER, O. and ZELFELDER, F. (1991). *Währungen der Welt I*, vol. I. Stuttgart: Franz Steiner Verlag.
- SCHUMPETER, E. B. (1938). English prices and public finance, 1660–1822. *Review of Economic Statistics* **20**(1), pp. 21–37.
- SCHUMPETER, E. B. (1960). *English Overseas Trade Statistics 1697–1808*. Oxford: Clarendon Press.
- SEARS, L. M. (1919). British industry and the American embargo. *Quarterly Journal of Economics* **34**(1), 88–113.
- SHIUE, C. H. and KELLER, W. (2007). Markets in China and Europe on the eve of the industrial revolution. *American Economic Review* **97**(4), pp. 1189–1216.
- SILBERLING, N. J. (1919). British financial experience 1790–1830. *Review of Economic Statistics* **1**(4), pp. 282–97.
- SILBERLING, N. J. (1923). British prices and business cycles, 1779–1850. *Review of Economic Statistics* **5**(2), pp. 223–47.
- SILBERLING, N. J. (1924a). Financial and monetary policy of Great Britain during the Napoleonic Wars. *Quarterly Journal of Economics* **38**(2), pp. 214–33.
- SILBERLING, N. J. (1924b). Financial and monetary policy of Great Britain during the Napoleonic Wars. *Quarterly Journal of Economics* **38**(3), pp. 397–439.
- SMITH, A. (1976). *An Inquiry into the Nature and Causes of the Wealth of Nations*. Oxford: Clarendon Press.
- SMITH, D. (1998). *The Greenhill Napoleonic Wars Data Book*. London: Greenhill Books.
- SPEARMAN, C. (1904). General intelligence objectively determined and measured. *American Journal of Psychology* **15**(1), pp. 201–93.
- STERN, W. M. (1964). The bread crisis in Britain, 1795–96. *Economica* **31**(122), pp. 168–87.
- STUART JONES, E. H. (1950). *The Last Invasion of Britain*. Cardiff: University of Wales Press.

- STUDER, R. (2009). Does trade explain Europe's rise? Geography, market size and economic development. London School of Economics, Department of Economic History Working Paper 129/09.
- TEMIN, P. and VOTH, H. J. (2005). Credit rationing and crowding out during the industrial revolution. *Explorations in Economic History* 42(3), pp. 325–48.
- THOMPSON, E. P. (1971). The moral economy of the English crowd in the eighteenth century. *Past and Present* 50(1), pp. 76–136.
- TOOKE, T. (1838). *A History of Prices and of the State of Circulation from 1793 to 1837*, vol. I. London: Longman, Orme, Brown, Green and Longmans.
- VRIES, J. DE (1981). Measuring the impact of climate on history. In R. Rotberg and T. Rabb (eds.), *Climate and History*. Princeton: Princeton University Press, pp. 19–50.
- WEIDENMIER, M. D. (2002). Turning points in the Civil War: views from the grayback market. *Southern Economic Journal* 68(4), pp. 875–90.
- WIGLEY, T. M. L. and ATKINSON, T. C. (1977). Dry years in south-east England since 1698. *Nature* 265(5593), pp. 431–4.
- WILLAN, T. S. (1936). *River Navigation in England, 1600–1750*. Oxford: Clarendon Press.
- WILLIAMSON, J. G. (1984). Why was British growth so slow during the industrial revolution? *Journal of Economic History* 44(3), pp. 687–712.
- WILLIAMSON, J. G. (1985). *Did British Capitalism Breed Inequality?* Boston: Allen & Unwin.
- WRIGHT, J. F. (1999). British government borrowing in wartime, 1750–1815. *Economic History Review* 52(2), pp. 355–61.
- YOUNG, A. (1768). *A Six Weeks Tour through the Southern Counties of England and Wales*. London: W. Nicoll.
- YOUNG, A. (1812). *An Enquiry into the Progressive Value of Money in England as Marked by the Price of Agricultural Products*. London: B. McMillan.
- ZANDEN, J. L. VAN (2004). On the efficiency of markets for agricultural products: rice prices and capital markets in Java, 1823–1853. *Journal of Economic History* 64(4), pp. 1028–56.

Appendix

Having considered the cross-commodity properties of the control estimation, here we will take a look at the temporal stability of the estimates to ensure that these are not simply generated by wartime conditions. Panel A of Table A1 reports the results for the non-wartime period from 1771 to 1792, while Panel B repeats the results for the period from 1793 to 1815 for ease of comparison. Naturally, the English saw their fair share of warfare during the period from 1771 to 1792, including – but not limited to – the American Revolutionary, Anglo-Mysore and Anglo-Maratha Wars. The argument here is that these conflicts were on the whole peripheral – as their names would imply – and minimally disrupted the traditional financial and trade flows of the English. All the coefficients are estimated to be of the same sign and, generally, of the same magnitude before as opposed to during the French Wars.

However, there is one exception. The coefficient on *Coast* is strongly insignificant before the wars, suggesting that coastal counties were no better off on average in

Table A1. *Initial estimates across periods*

Dependent variable: average price dispersion											
Panel A: Wheat, 1771–1792, with county-fixed effects				Panel B: Wheat, 1793–1815, with county-fixed effects				Panel C: Wheat, 1793–1815, with county-fixed effects			
	Coefficient	Std. err.	p-value		Coefficient	Std. err.	p-value		Coefficient	Std. err.	p-value
Lagged value	0.409570	0.052831	0.00	Lagged value	0.402456	0.068298	0.00	Lagged value	0.390818	0.068870	0.00
Distance	0.012350	0.002454	0.00	Distance	0.015580	0.003084	0.00	Distance	0.013831	0.002957	0.00
Density	-0.019447	0.030499	0.53	Density	-0.018939	0.028654	0.52	Density	-0.019391	0.028671	0.51
Adjacency	-0.005130	0.001189	0.00	Adjacency	-0.004134	0.001222	0.00	Adjacency	-0.004986	0.001255	0.00
Coast	0.000711	0.001854	0.71	Coast	0.005440	0.002191	0.02	Coast	0.009906	0.002628	0.00
								East coast	-0.024299	0.007492	0.01
								West coast	-0.009474	0.004711	0.06
								South coast	-0.003005	0.003705	0.43
N		16380		N		14820		N		14820	
R-squared		0.326		R-squared		0.330		R-squared		0.335	
Root MSE		0.041		Root MSE		0.041		Root MSE		0.041	

NB: Fixed effects suppressed; OLS estimation with heteroskedasticity and auto-correlation consistent standard errors clustered on years.

times of peace. However, the coefficient on *Coast* is positive and strongly significant during the wars. This can be explained by two observations. First, although we condition on distance, this is a linear measure, while most coastal routes would have been decidedly non-linear – here, a good example might be Lancashire and Lincolnshire which have a measured distance of 117 kilometers, but which would be separated by some 1,500 kilometers of coast. In other words, the *Coast* variable may be too coarse to capture any advantages enjoyed by a very small subset of coastal counties, explaining its insignificance in the pre-war years. At the same time, the harassment of coastal shipping during the French Wars is likely to have driven freight and insurance costs up enough for this subset to register in the data, explaining its significance in the war years.

This result can be seen a little more clearly if we control for geographical variation in the *Coast* variable by constructing separate indicators for the east, west and south coasts of England. The results from including these indicators variables in the regressions are presented in Panel C of Table A1. For the wartime estimation, we still pick up the positive *Coast* effect, but it is clearly limited to the southern coast of England – precisely the area which contemporaries and historians have identified as being the most susceptible to French raiding parties (Aldcroft and Freeman 1983; Mokyr and Savin 1976). On the other hand, the littoral counties of the North Sea in particular were largely protected, as their conditional mean is predicted to be 0.014 (or over 15 percent) lower than that of the full sample (0.094).

Finally, there is the potential that the estimation strategy is not fully controlling for cross-sectional correlation in the error terms. The intuition here is that by using price data for all county-pairs the standard errors on the regression coefficients may be biased downward as the relative prices in certain county-pairs may not be independent of those in a second county-pair. For example, we include price information on the county-pairs of Lancashire–Lincolnshire, Lancashire–Yorkshire and Lincolnshire–Yorkshire when it may be econometrically sufficient to consider only the first two pairs, as the third pair might provide no more independent information. A potential corrective is to estimate equation (1) above but only on a subset of county-pairs. What is needed in this case is an appropriate reference point. This is not a difficult task, as Defoe writing in the 1720s noted that ‘this whole Kingdom, as well the people, as the land, and even the sea, in every part of it, are employed to furnish something. . .to supply the city of London with provisions’ (1991, p. 12) and that, above all, London corn was ‘provided in all counties of England’ (ibid., p. 397). Accordingly, in Panel A of Table A2, the estimation results are reported for only those county-pairs which include Middlesex. Middlesex was chosen as the numéraire as price data for London are only available for the period from 1771 to 1793. However, given that the correlation between the two series for that period is 0.94, the substitution of Middlesex seems justified. In general, these match the general patterns and magnitudes of Panel B, the full-sample results. The only deviation is the insignificance on the *Coast* variable in Panel A. However, in this specification, this is not strictly speaking the same variable as in Panel B, in that Middlesex is not a coastal county – that is, *Coast* is no longer bilaterally defined, but rather enters as a one when the other county in the pair is on the coast. In sum, the results suggest that cross-sectional correlation is not unduly biasing the baseline estimates.

Table A2. *Initial estimates across regions*

Dependent variable: average price dispersion							
Panel A: Wheat, 1793–1815, with county-fixed effects County-pairs including Middlesex county only				Panel B: Wheat, 1793–1815, with county-fixed effects All county-pairs			
	Coefficient	Std. Err.	p-value		Coefficient	Std. Err.	p-value
Lagged value	0.113108	0.068304	0.01	Lagged value	0.402456	0.068298	0.00
Distance	0.006838	0.002454	0.01	Distance	0.015580	0.003084	0.00
Density	-0.031784	0.024481	0.21	Density	-0.018939	0.028654	0.52
Adjacency	-0.009723	0.005064	0.07	Adjacency	-0.004134	0.001222	0.00
Coast	-0.001219	0.010399	0.91	Coast	0.005440	0.002191	0.02
N		741		N		14820	
R-squared		0.411		R-squared		0.330	
Root MSE		0.031		Root MSE		0.041	

NB: Fixed effects suppressed; OLS estimation with heteroskedasticity and auto-correlation consistent standard errors clustered on years.